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# The Step-by-step Guide for a Successful Campaign

The following guide explains how to achieve and maximize conversions with Push Notifications, Display and Native advertising campaigns.





#### 1. Creative A/B Testing

Upload multiple creatives and identify which ones are getting more clicks.

- a) Check Campaign IDs.
- b) Go to Reports > Segments > Creative ID.

Segment ▼	Impressions	Visits	Cost per visit	Conversion rate	Conversions	Revenue	Cost per conversion	Spend
1962674	417,146	10,695	\$0.0293	14.057 %	1,703	\$150.970	\$0.095	\$50.024
1962583	219,520	3,156	\$0.0196	8.277 %	453	\$121.371	\$0.046	\$61.496
1962577	183,031	1,974	\$0.0410	12.641 %	72	\$89.192	\$0.082	\$40.974
1962543	93,220	784	\$0.0155	9.983 %	44	\$94.596	\$0.023	\$33.035
1962542	274,915	1,623	\$0.0139	10.544 %	136	\$177.631	\$0.087	\$74.869
1962538	177,983	1,487	\$0.0078	6.283 %	207	\$451.749	\$0.059	\$114.848
1962534	255,688	2,933	\$0.0362	4.735 %	198	\$56.968	\$0.096	\$86.055
1962530	373,145	8,952	\$0.0084	11.862 %	2,471	\$307.523	\$0.047	\$120.115
Total / Average	3,548,547	47,108	\$0.0119	8.912 %	3,290	\$1.177	\$0.095	\$673.514

This will help you to see which creatives are getting more clicks and conversions. In order to save money and achieve more conversions, you should delete the low clicks creatives and leave only the best ones.

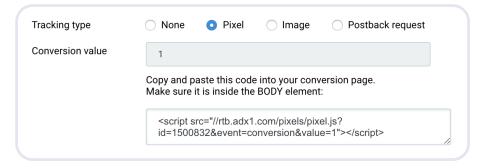
Hint: You can duplicate creatives with one click:





#### 2. Conversion Tracking Integration

Our advertising platform supports 3 different ways to track the leads. The most famous tracking method that affiliate programs support is Postback request tracking.



Converstion tracking is a mandatory in order to identify the sources (websites or apps) from where the conversions are coming from.

Postback is mostly used for affiliate programs and Image/Pixel trackers are used for website owners, you should add them in the confirmation page (after sign up or sale).

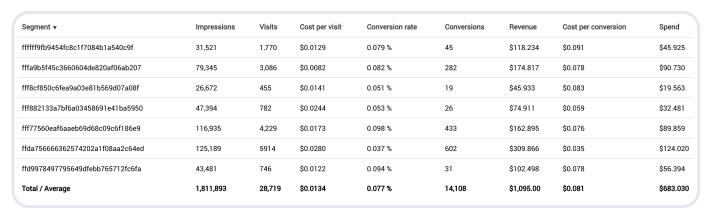
**Hint:** Check the integration guidance of our supported Conversion Trackers 🗹 and Affiliate Networks. 🗹

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#### 3. Target the Right Audience

After you will complete the Conversion tracking integration, you can go in the Reports > Segments > Side ID and check from which sources the conversions are made.



Copy paste the Site IDs in the Source Targeting of your campaign (whitelisting).



**Hint:** You will need to have 2 campaigns for each advertising goal. The first one will search for new conversion sources and second campaign will target and run traffic only from these conversion sources.

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Do you have any question? We will be glad to assist you!

Help Center www.ppcmate.com/support

Open a Ticket support@ppcmate.com